



PITCH DECK.

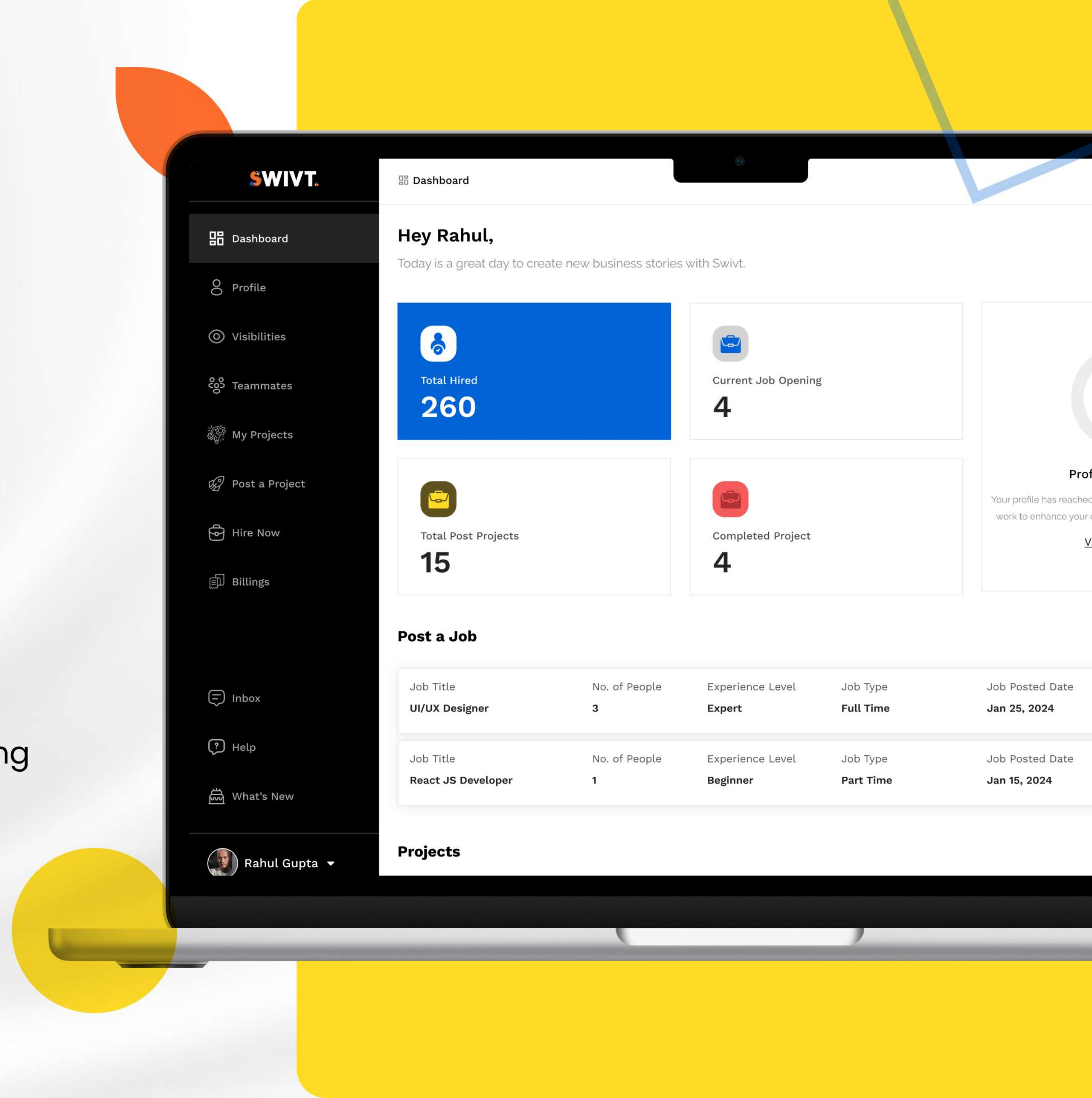
Disruptions Creates Opportunities

SWIVT is a dynamic conglomerate known for its innovation and transformative leadership. With a diverse portfolio spanning technology, education, finance, payments, and consultancy, we are committed to driving positive change and fostering sustainable growth.



"Talent Exploration & Development Platform."

AI Integrated HR platform specializes in sourcing exceptional tech, design, and strategic professionals.

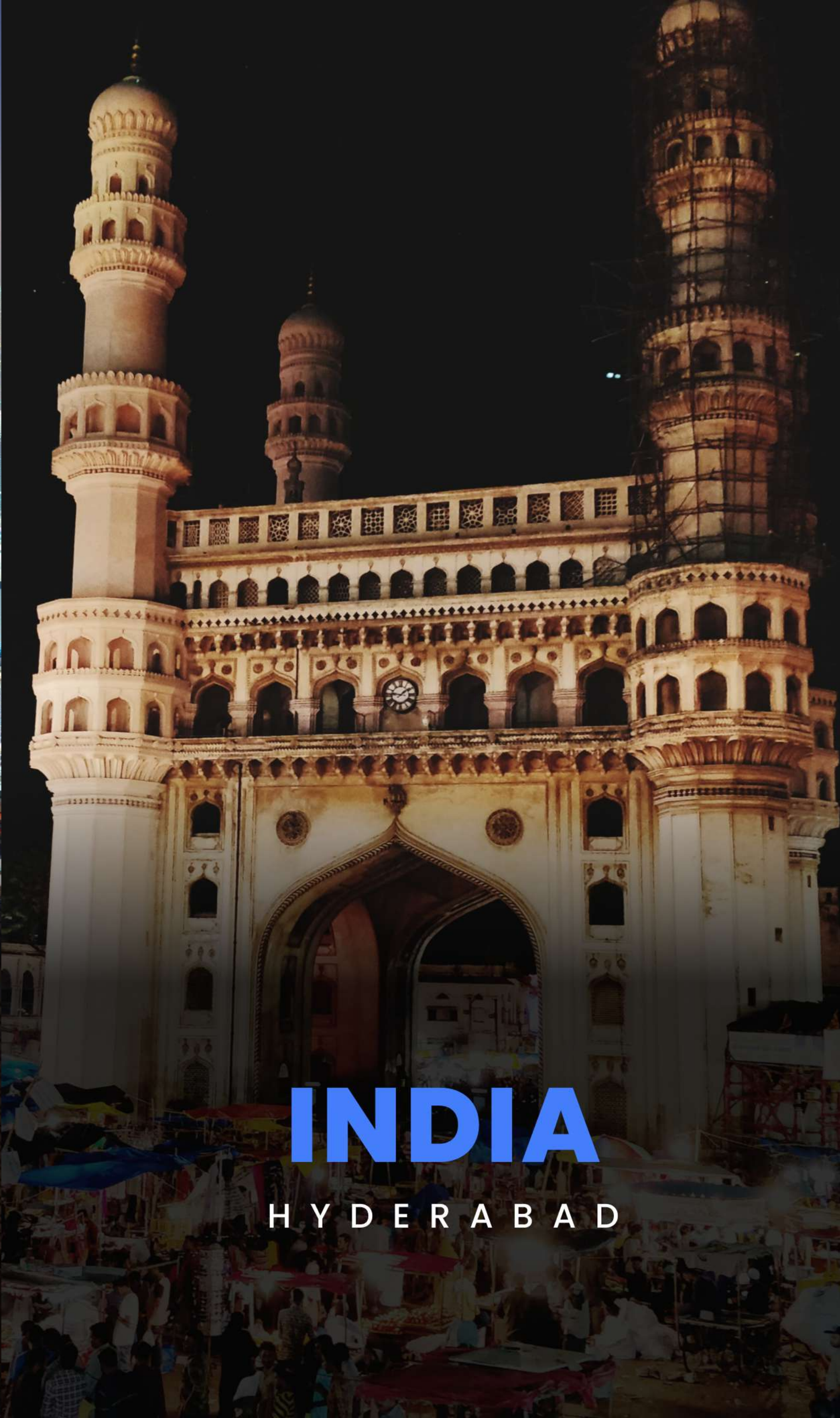


WE ARE LOCATED AT



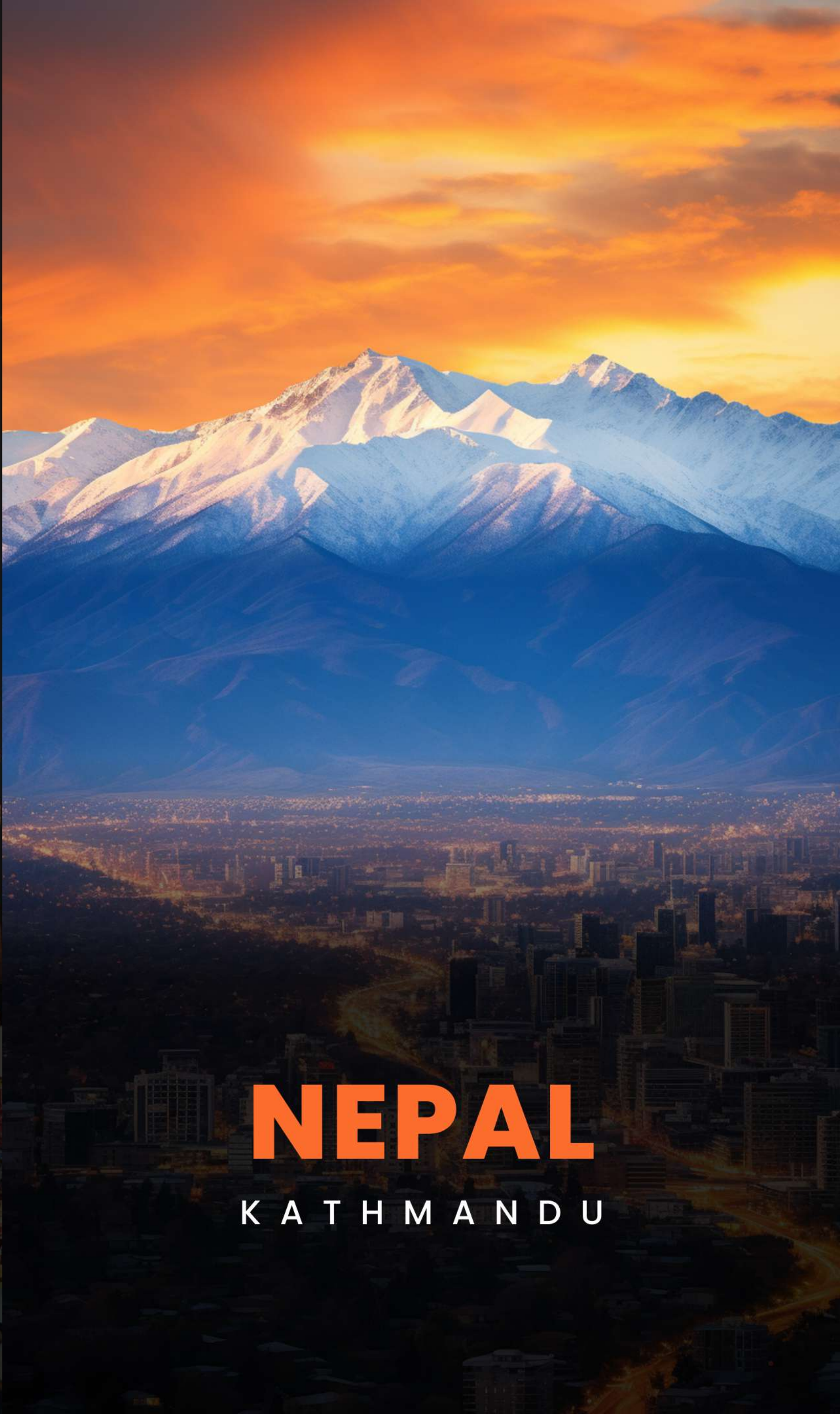
HONG KONG

HEADQUARTER



INDIA

HYDERABAD



NEPAL

KATHMANDU

Problems.



Mature Resource Alternatives

The resources in India and the Philippines were overly developed and costly.

Bridge the Gap

There are significant disparities between service provider corporations and tech consulting startups, posing challenges for startup founders in developing their MVPs.



Client Experience

The hierarchical management and execution team structure caused a disconnect between clients and consulting firms, with managers being absent from the product development process.

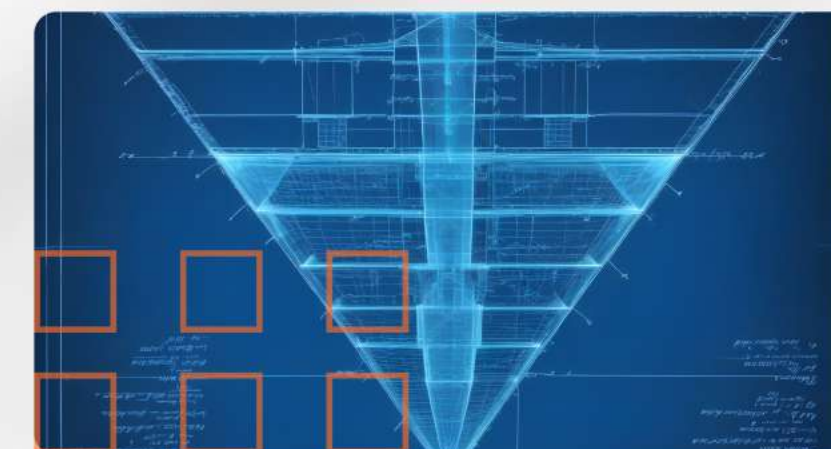


Emerging Nepali Gems

Nepal harbored a hidden and untapped reservoir of talent, offering affordability and accessibility.

SDLC Mastery: Nepali Expertise

Implement the SDLC principle utilizing cost-effective yet seasoned experts from Nepal.



Inverted Pyramid Leadership

Management and execution team structured in an inverted pyramid.



5th
Annual
General
Meeting

Our Team
40 person team

wivt.
AGM

5th Annual General Meeting

Our team constitutes our primary resource and competitive advantage



Subash Shahi

Founder

Diploma In
Computer Science



Sarvesh Ram Bhandari

Chief Executive
Officer

Masters In Business
Administration



Sakar Subedi

Chief Technology
Officer

Bachelor In Computer
Science



Sagun Rana

Business Development
Manager

Bachelor In Business
Administration



Ankit Shrestha ACCA

Finance Manager

Chartered Certified Accountant



Saina Rai

Execution Assistant
Officer

Intermediate

SUBASH SHAHI

Swivt | Founder | Business Consultant | Software Engineer



Shahi Group Of Companies.

16

YEARS IN
THE INDUSTRY.

BORN

JUNE 1995/NEPAL

LIVES AT

HONG KONG/HKSAR

I began my
career as a
Business
Development
Personnel.

Passionate **Technopreneur**, An entrepreneur at heart, and a strong believer in digital transformation commercial insights. Encouraging people to challenge conventional wisdom and a strong believer in creating an empowered team that takes control of client's conversation.

Operating in an inverted pyramid model I report to **my team & inspire them to greater heights**. With a focus on outcomes for clients, have always strived to connect the dots, and assemble seemingly disparate facts into a cohesive & long-term business case.

I and my team are helping **SMEs & startups** to adopt technology and add a revenue stream for their business and grow together - "The journey has just started".



Milestones

2014 – The Vision

Swivt's journey began with a clear vision to connect clients with top teams more effectively.

2018 – Official Registration in Hong Kong

In 2018, Swivt was officially registered in Hong Kong, marking its entry into the global market.

2019 – Expansion to Nepal

The company expanded into Nepal in 2019, broadening its reach and talent pool.

2020 – Adapting to the Pandemic

The pandemic created a surge in demand for software solutions, which Swivt quickly adapted to meet.

2021 – Unprecedented Growth

Swivt saw impressive growth in 2021, with revenue reaching \$1 million and the team expanding by 300% to 100 members.

2022 – Strategic Reinvestment

Anticipating a post-pandemic slowdown, Swivt reinvested in in-house projects to stay ahead.

2023 – Challenges and Resilience

The year 2023 brought significant challenges as the IT industry faced a downturn. Swivt experienced massive layoffs, team disputes, and financial difficulties, plunging the company into debt. Despite these setbacks, the resilience of the Swivt team remained unwavering.

2024 – A New Beginning

In 2024, Swivt's founder took charge, cutting unproductive staff and focusing on budgeting, Product Sales and financial planning. The company also started a Series A fundraising program from March to secure investors and stabilize operations.

Swivt's story reflects its adaptability and dedication, evolving through challenges to continue providing outstanding solutions.

Ready To Sale Products

The products are

- **Super App**
- **RFID Fintech Product**
- **Virtual Learning Platform**
- **AI Integrated Claim Recognition Software**

Super App

**RFID Fintech
Product**

**Virtual
Learning
Platform**

**AI Integrated
Claim
Recognition
Software**



Business Model

Swivt operates on a diversified business model focusing on innovation, quality, and customer-centric solutions. Our revenue streams are generated through:

Platform

We generate the revenue from the our Talent Exploration & Development Platform as sub-contracting talents to companies.

Product White Labeling

Making our products with white labeling and selling them to similar businesses in need.

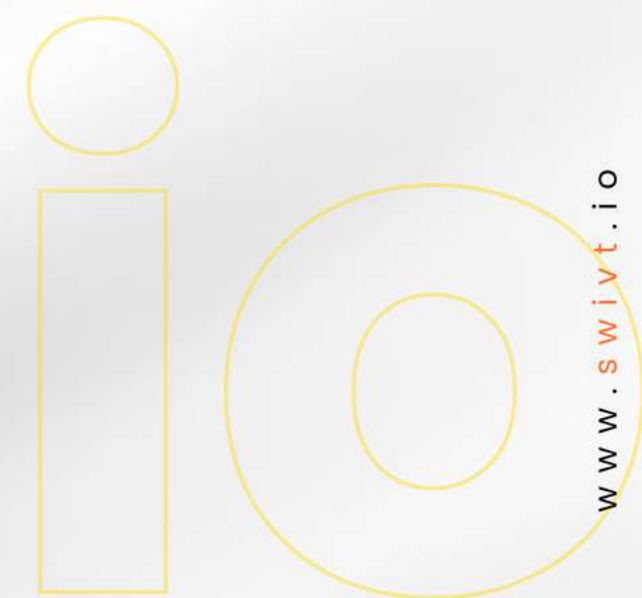
Service Fees

Consultancy, education, and various other professional services.

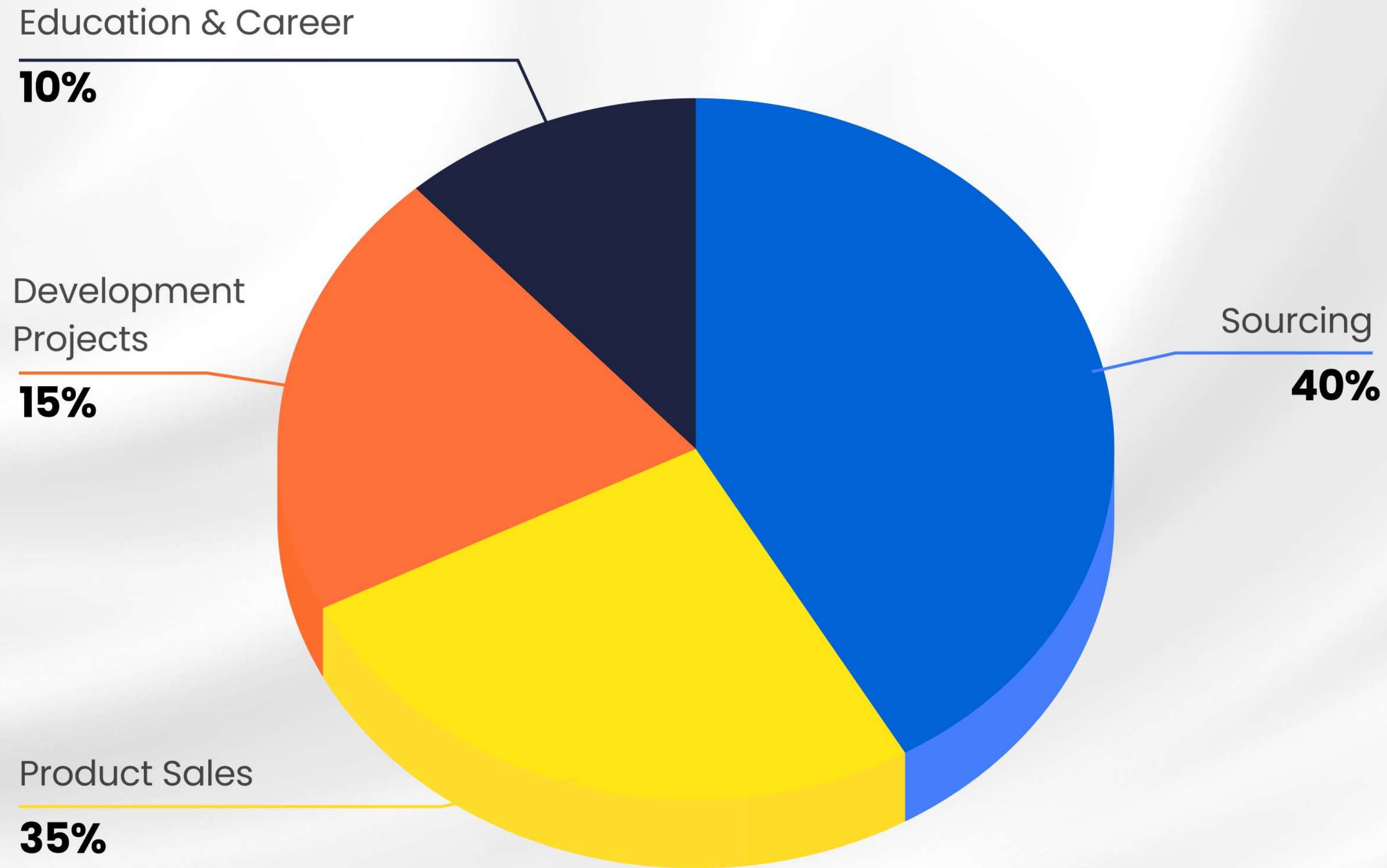
Strategic Partnerships

Collaborations with other businesses to expand service offerings and market reach.

This model is designed to be scalable, leveraging our innovative leadership and continuous R&D investment.



Revenue Streams Swivt.





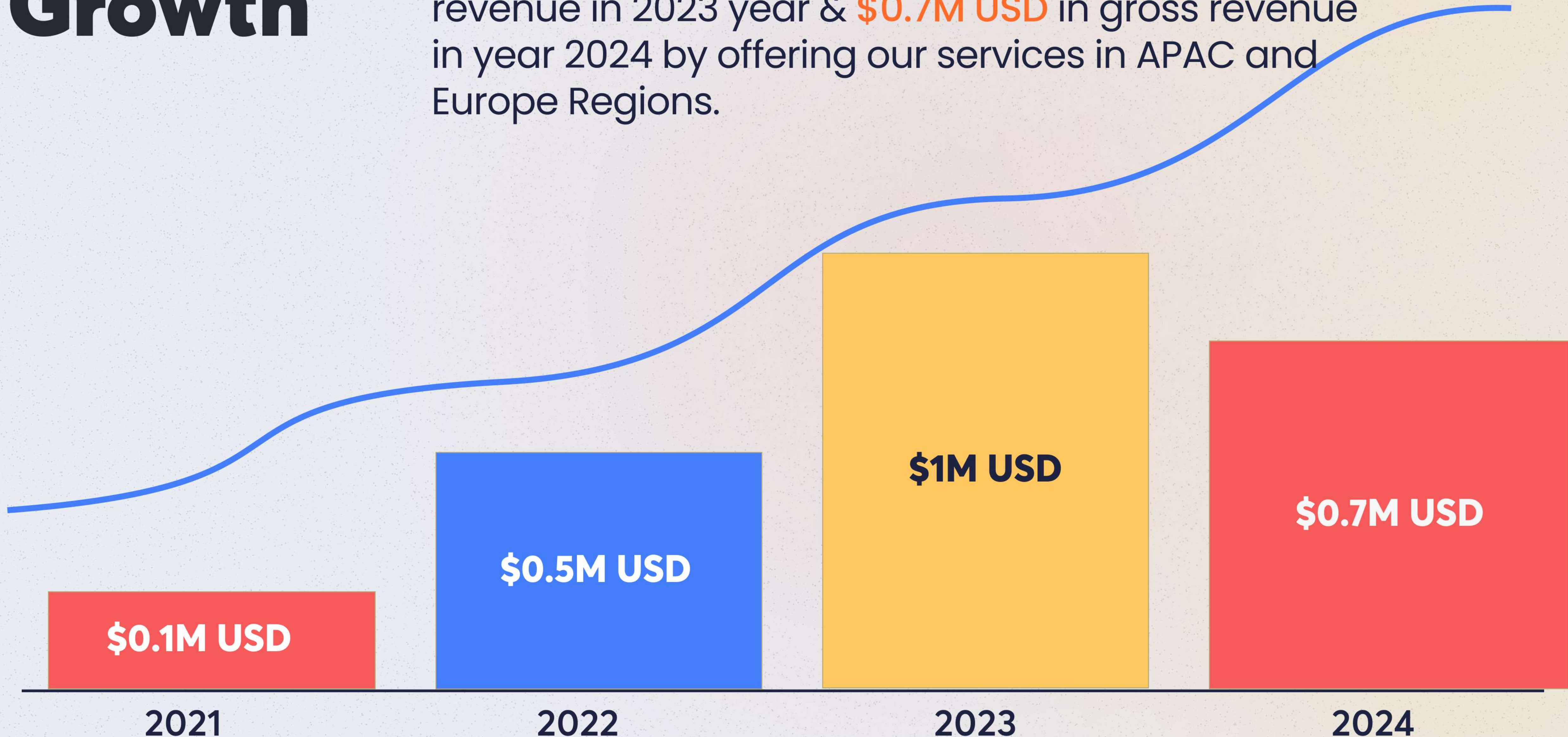
45%
**Gross
Margin**

55%
**Operational
Cost**

35%
NET PROFIT
MARGIN

Revenue Growth

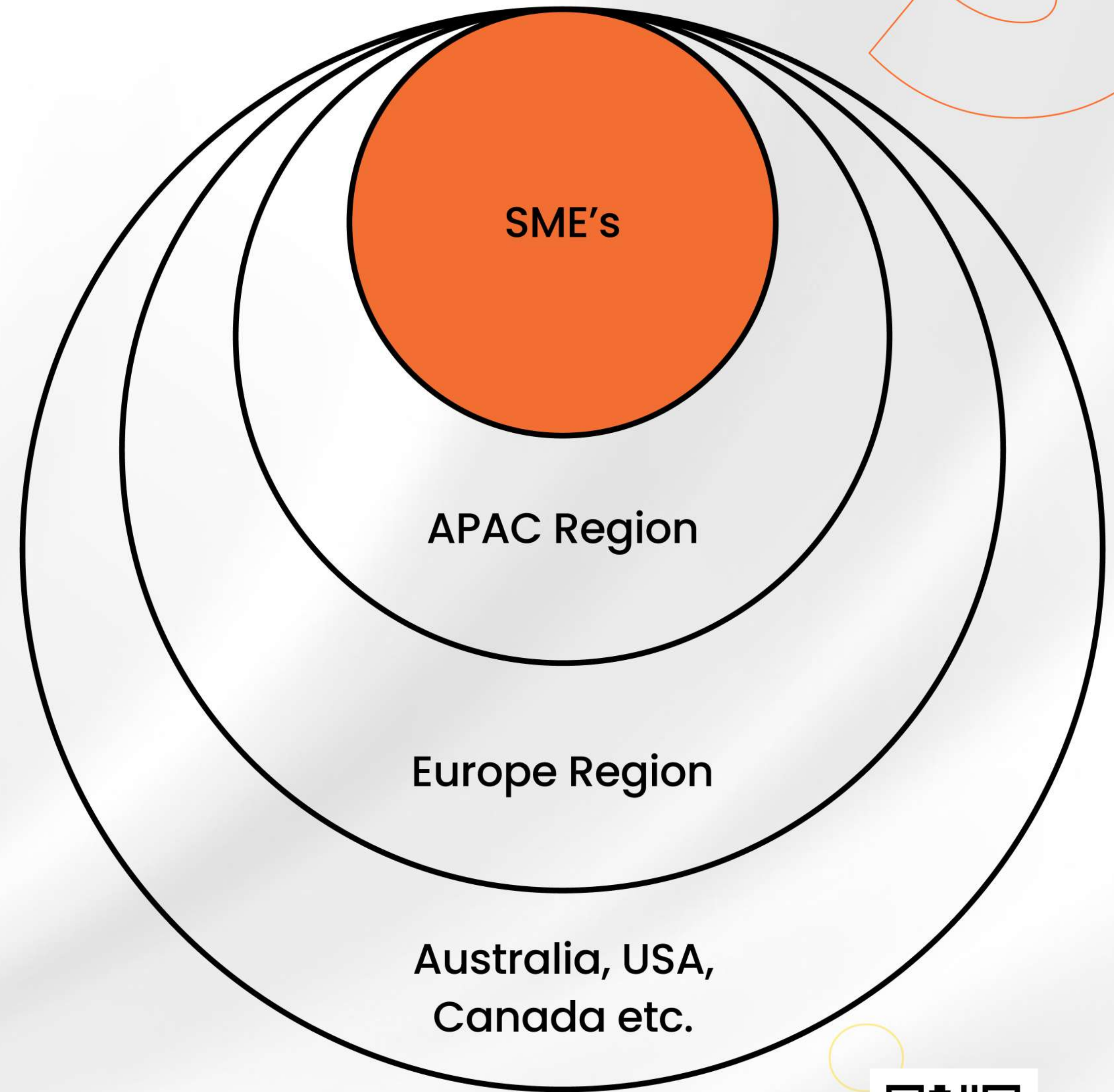
Swivt successfully generated **\$0.1M USD** in year 2021, **\$0.5M USD** in year 2022, **\$1M USD** in gross revenue in 2023 year & **\$0.7M USD** in gross revenue in year 2024 by offering our services in APAC and Europe Regions.



\$0.7M USD

Revenue
In 2024

Is a **global professional** services company with leading capabilities in digital, cloud, AI, and security.



SCAN ME

Working Capital

This balanced approach ensures sustainable growth and profitability by addressing past financial commitments, promoting our products and services, expanding sales efforts, managing the organization efficiently, and maintaining necessary operational facilities.





EXECUTION STRATEGY

Talent On
Board

Product
Sales

Product
Enhancement

Team
Bonding and
Strengthening
Culture

Strategic
Partnerships
and
Acquisitions

Fundraising up
to 'C' Series

Preparation
to go 'IPO'

How Investors Achieve ROI

Revenue Growth

- Product Sales
- Service Fees
- White Labeling
- Strategic Partnerships

Cost Management

- Operational Efficiency
- Scalability

WHICH WILL BE USED TO ↓

Market Expansion

Geographical Expansion and Product Diversification.

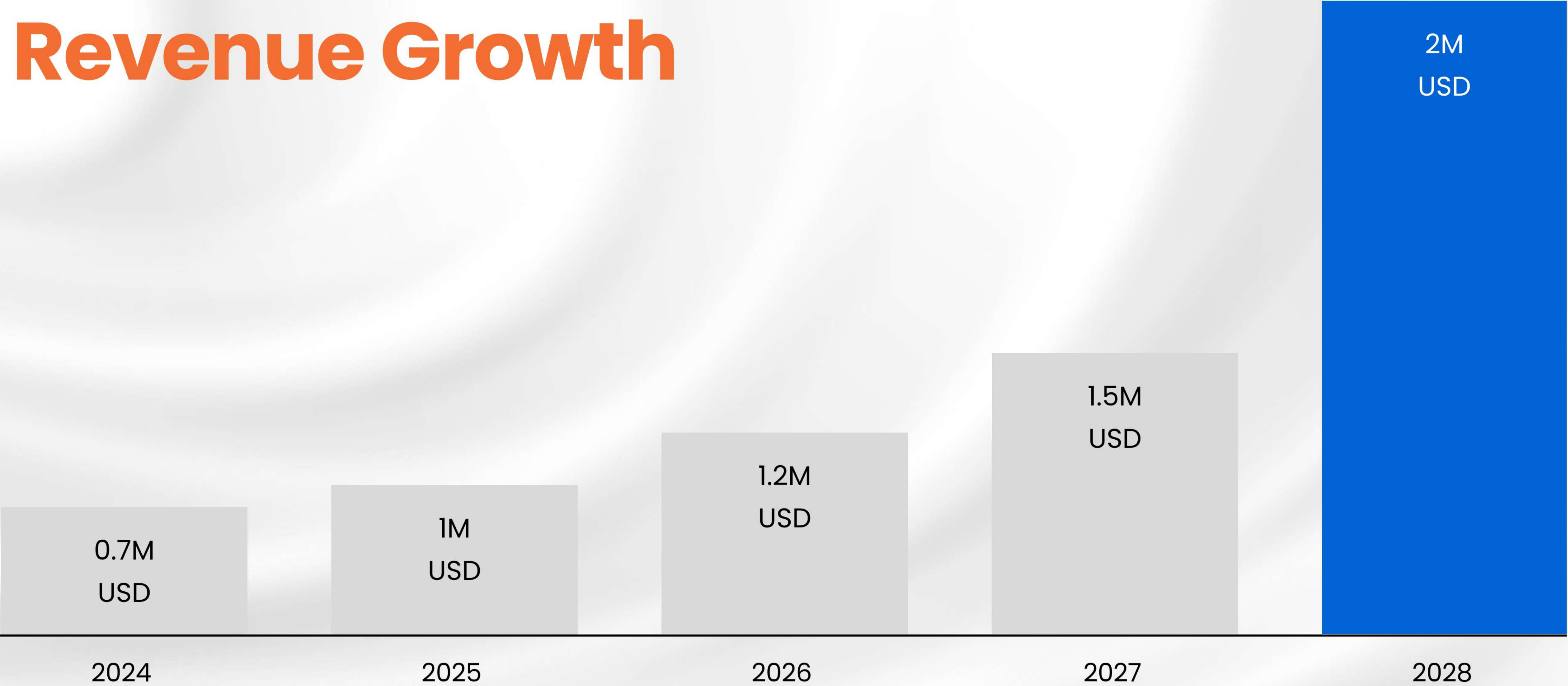
Innovation and R&D

Maintains competitive edge and premium pricing

Talent Development

Enhanced skills and productivity contribute to growth.

Revenue Growth



Our Ask

21M

USD

For

20%

Equity

Swift possesses digital assets worth 5 crore Nepalese Rupees. These investments in digital assets are funded through the company's generated profits.

DIGITAL ASSETS

0.4M USD

PHYSICAL ASSETS

0.4M USD

In addition to digital assets, Swift also possesses physical assets valued at 5CR NPR that are owned by the company.



Shareholder Details

Currently, Swivt has no official shareholders other than the Founder, Mr. Subash Shahi, who holds 100% of the company's shares.



Let's Talk on WhatsApp
Request Financial Due Diligence

✉ contact@swivt.io [in](https://www.linkedin.com/company/swivt) [company/swivt](https://www.linkedin.com/company/swivt)

Swivt is a global professional services company with leading capabilities in AI, Digital, Cloud, Finance, and Security. Our rate card highlights comprehensive solutions to streamline operations and ensure efficiency. Registered on 04-Jan-2018 at Inland Revenue Department (IRD) Lalitpur, Nepal. The registration number is 606736750. The registered Email address of SWIVT is info@swivt.com.np and its registered address is Sanepa-2, Lalitpur, Nepal. The list of Swivt concerns and clients can be obtained upon request or from the Swivt website: visit our website www.swivt.com.np or contact us.

स्वीट एक विश्व ैक पेशवर े सेवाहरु कम्पनी हो जसमा AI, डिजिटल, क्लाउड, वित्त, र सुरक्षा क्षेत्रहरुमा प्रमुख क्षमताहरु छन्। हामी दर कार्डलाई ेअपडेशनहरुलाई सरल बनाउन र दक्षता सन्नि श्रित गर्न व्यापक समाधानहरुलाई उजागर गर्दछ। 04-जनवरी-2018 मा इनल्यान्ड रेभिन्यू विभाग (IRD) ललितपुर, नेपालमा दतभएको छ। स्वीटको व्यवसाय दतनम्बर 606736750 हो। स्वीटको दतगिरिएको इमेल ठेगाना info@swivt.com.np हो र यसको दतगिरिएको ठेगाना सानेपा-2, ललितपुर, नेपाल हो। स्वीटका सरोकारहरु र ग्राहकहरुको सची ू अनरोधमा ु वा स्वीटको वेबसाइटबाट प्राप्त गर्न सकिन्छ: हामी वेबसाइट [swivt.com.np](http://www.swivt.com.np) भ्रमण गर्नुहोस्नु ् वा हामीलाई सम्पर्क गर्नुहोस्नु ।